



Welcome to the VDW Annual Press Conference 2024

Frankfurt am Main, 22th January 2024

Machine tool production Germany

Production increasing by eight percent in nominal terms in 2023



Foreign share of machine production in 2022: (excluding parts/accessories, installation, repair and maintenance) 18 +8% 16 (real: +2%) +10% Foreign production 14 25.4%, EUR 3.32 billion +6% -29% 12 10 8 6 4 **Domestic production** 74.6%, EUR 9.74 billion 2 15,9 17,0 10.1 9.7 12.8 14.1 15,0 14,9 17,0 12,1 12.8 14.1 0 08 12 13 15 16 17 18 19 20 21 22 23e 09 10 11 14

EUR billion, domestic production*

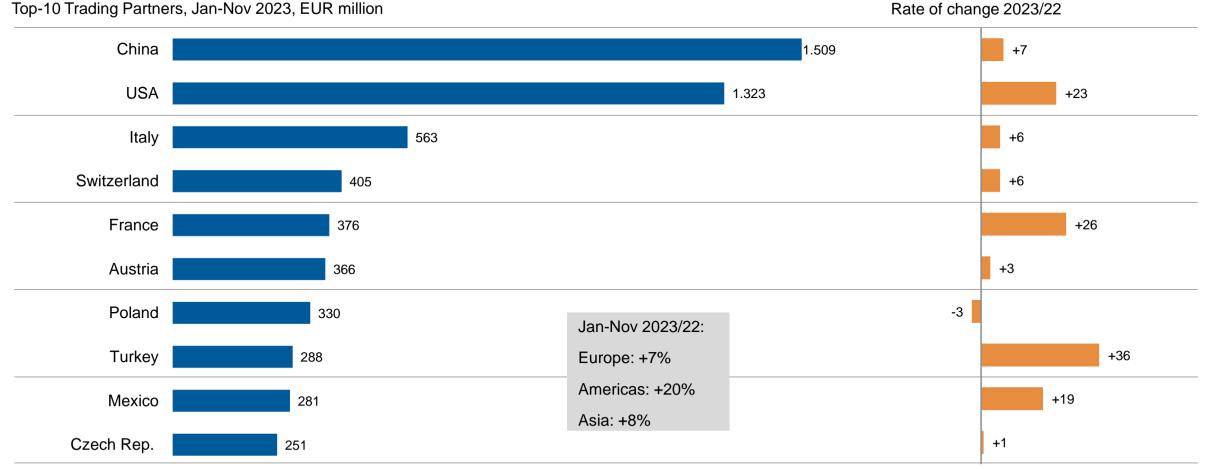
*Machine tools incl. parts/accessories, installation, repair and maintenance

Note: 2023 estimate based on preliminary data; January 2024 Sources: Federal Statistical Office, VDW

Machine Tool Export Germany North America with high growth rates

Total exports until Nov. 2023: EUR 8.5 billion, Rate of change 23/22: +9.7%



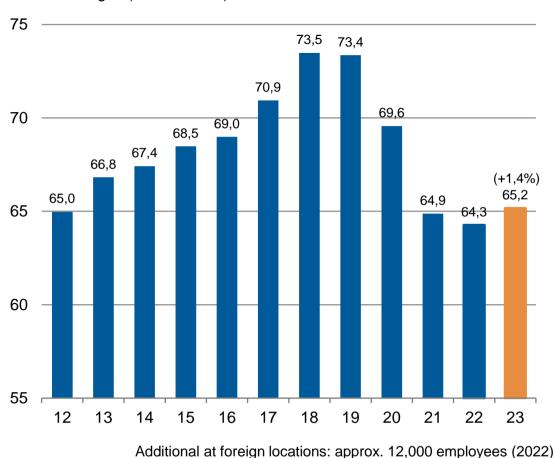


Top-10 Trading Partners, Jan-Nov 2023, EUR million

Note: Machine tools incl. parts/accessories; Sources: Federal Statistical Office, VDMA, VDW

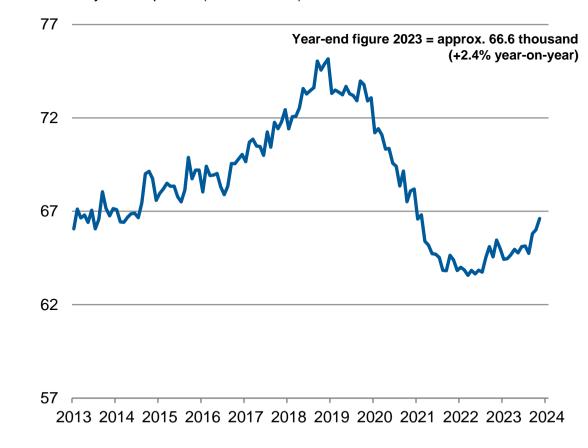
Machine tool industry Germany – Employees Companies building up staff again





Annual averages (in thousands)

Monthly development (in thousands)



Note: Companies with 50 or more employees; December 2023 estimated. Sources: Federal Statistical Office, VDMA, VDW

World Data Machine Tools Germany remains the world's leading exporter



China

-9%

USA

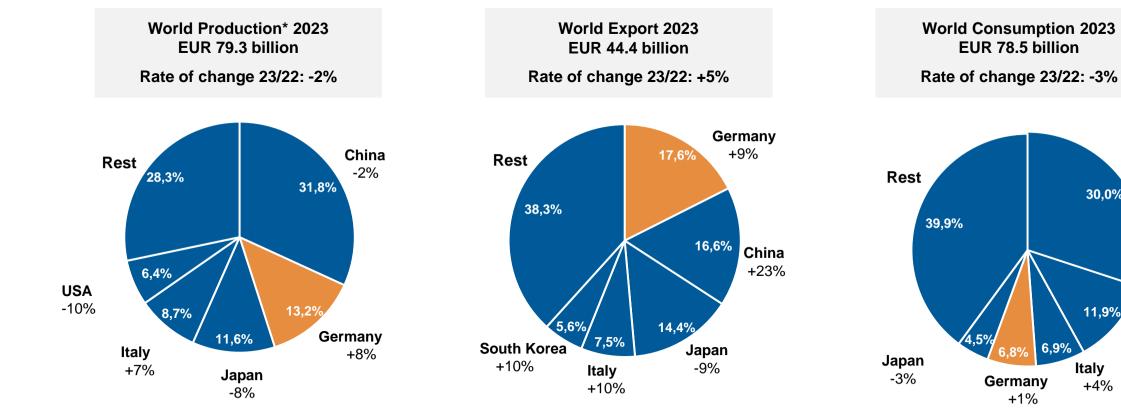
-4%

30.0%

11,9%

Italy

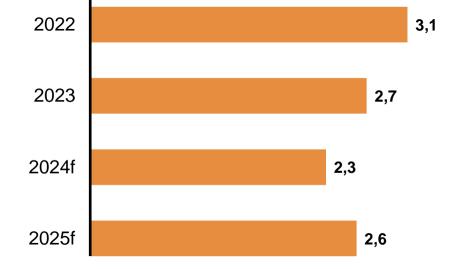
+4%



*Estimation based on preliminary data; Sources: VDW, VDMA, national associations

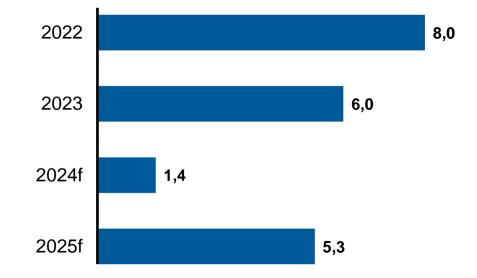
Macroeconomic conditions Global economic growth to weaken again in 2024





World, Gross Domestic Product, rate of change in %

World, Investments, rate of change in %

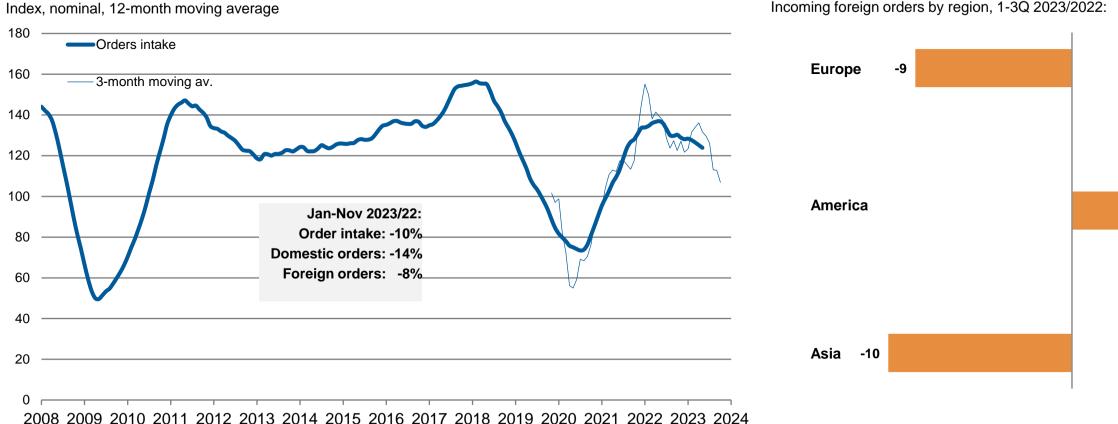


Source: Oxford Economics, January 2024

Machine tool industry Germany – order intake America cushioning the decline in orders



+4



Incoming foreign orders by region, 1-3Q 2023/2022:

Note: Index basis sales 2021=100, data up to November 2023, sources: Monthly order intake statistics VDMA, VDW

Machine tool production Germany Decline in production expected in 2024



18 16 +8% -3% +10% 14 +6% -29% 12 — 10 — 8 6 4 2 10,1 9,7 12,8 14,1 14,5 14,4 15,0 14,9 15,9 17,0 17,0 12,1 12,8 15,2 14,1 14,8 14. 0 08 09 10 12 13 15 16 17 18 19 20 21 22 23e 24f 11 14

> Note: 2023 estimate based on preliminary data; 2024 Forecast according to Oxford Economics, January 2024 Sources: Federal Statistical Office, VDW

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EUR billion

Small and medium-sized businesses are suffocating in bureaucracy!





- Supply Chain Due Diligence Act
- Corporate Sustainability Reporting (CSR)



- too expensive, missing the mark, ineffective!
- Export licenses for dual-use products



Acceleration of the procedure demanded!

Mechanical engineering assists young people in need of support





Target group:

Pupils in the transition system from school/work (240.000 young people in 2022)

Goal:

Coaching and placement in regular apprenticeships





Herzlichen Dank für Ihre Aufmerksamkeit!

Ihre Fragen bitte!

Frankfurt am Main, 22.01.2024